Elements Hospitality would like to pass on the following services to VRI Resorts, due to the partnership we have developed.

## **Hospitality Interior Design Service Special**

Elements has many experienced, hospitality designers on staff, and for our partner clients we provide interior design services with 2 unique offers:

- 1. We will give you an at-cost, reduced price for our design service.
- 2. If awarded the renovation work on the project, we will <u>rebate the design fee</u> back to you in full.

Elements has been using this process successfully with the largest resort ownership companies in the world, and will pass on this offer to VRI resorts. References and portfolio available upon request!

## **Hospitality Procurement Service Special**

As a specifier for the largest resort ownership companies, Elements also procures product for those companies after specifying it. We have purchasing power, due to the quantity of ordering we do for resorts around the country. We will leverage this pricing for you for case goods, furniture, fabrics, bedding, window treatments, art, etc. Any interior finishes, and some exterior, we will procure for VRI resorts for 4%-5% fee on invoice. We will manage the order, send you tracking reports weekly, and coordinate with your GC or site staff for delivery and unload.

## **Hospitality Renovation Service Special**

Elements renovates resorts and hotels across the US, Canada and Hawaii. Our focus is renovation specifically, so we are built around a model of low impact, so your guests can enjoy their vacation, not feel like they are part of a construction site. Call us for a free estimate on any scope of work. We will come to site, review scope, options, help solve issues, and give you a no obligation estimate for any scope of work. With our relationships built in each region, we have some of the most aggressive pricing out there, and will leverage it for VRI resorts.