



# Meet Staples Advantage® — our business-to-business division

Staples Advantage serves the needs of businesses with 20+ employees, from mid-sized companies through Fortune 1000 organizations. Through its national sales force, Staples Advantage offers full-service account management, free delivery, customized pricing and reporting, eco-conscious products and services and more.

## facilities

- A custom facility program designed for your building and your bottom line
- All the industry-leading brands you trust to do the job right
- Local facility specialists who work with you every step of the way



## breakroom

- Snacks, drinks and coffee from everyone's favorite national brands
- Full-service coffee and water programs to keep your office running
- A wide assortment of cleaning products and paper goods, including eco-conscious options



## furniture

- Transform your space with the latest furniture styles from 250+ top brands
- Strategic planning and professional design services for bigger projects
- Furniture experts dedicated to turning your vision into reality



## technology

- The latest products from PCs and peripherals to enterprise-level servers, all from leading vendors
- Experienced tech professionals available when you need them
- IT and data solutions customized for the needs of your workplace



## promotional products

- Top-quality merchandise solutions from North America's largest promotional distributor
- Choose from over 700,000 customizable products to help boost your brand



## print services

- Professional-quality marketing materials, business cards, letterhead, labels, forms and more
- Kitting and fulfillment options to increase your packing efficiency
- More than 50 years of print manufacturing experience for quality you can count on



## more facts

**\$8.2 billion**  
B2B sales in 2014



**250,000**  
B2B customers



**named #1**  
Jan-San distributor  
(2013 & 2014)



**26 million**  
pounds of technology  
recycled globally in 2014



**400,000+**  
products, and we're  
adding more daily



**90**  
global distribution  
centers



**we service**  
60% of the  
Fortune 100





## Company Profile — get the bigger picture

Staples makes it easy to make more happen with more products, more value and more convenience. Through its world-class retail, online and delivery capabilities, Staples lets customers shop in store, online or on mobile devices.

Staples has been making it easy for businesses for 29 years with thousands of associates worldwide. Headquartered outside of Boston, Staples operates throughout North and South America, Europe, Asia, Australia and New Zealand.

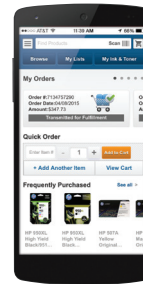
### more products

From technology to cleaning & breakroom to yes, even rain boots. We're adding thousands of products online every day, for more types of businesses than ever.



### more ways to shop

We're all about convenience, whether you prefer to shop in store, online or on the go. You can even buy online and pick up in store.



### more highlights

#### Perfect score

Staples received a 100% score on the Human Rights Campaign Corporate Equality Index in 2011, 2012, 2013 and 2014.



### more responsibility

We generate business and environmental benefits — for ourselves, our customers and our communities — by leading the way in sustainable business practices.



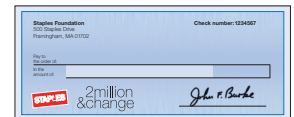
### more giving back

We reach out to and support the communities in which our customers and associates live and work by creating jobs, making financial contributions, participating in outreach programs and more.



#### 2 million & change

That's how much we're giving to associate-nominated organizations that are making more happen in their communities.



### more facts

**\$22.5 billion**  
in company sales in 2014



**Over 83,000**  
associates worldwide



**38 countries**  
across 5 continents



**#127**  
on the Fortune 500  
list of U.S. companies



#### Less is more

We're working hard to minimize packaging and encourage small order consolidation.

